

The Real State of Real Estate

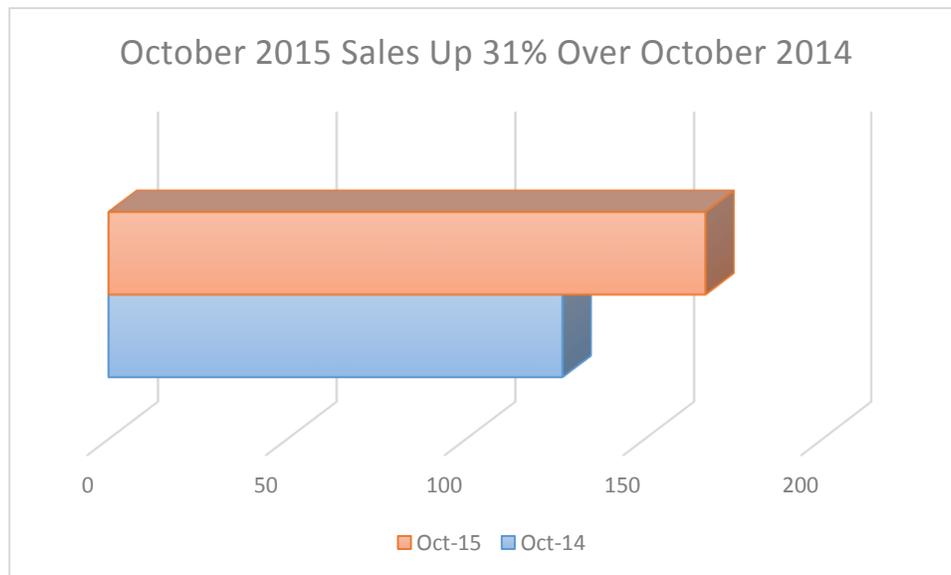
Another 30+ Point Improvement

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For the 2nd consecutive month the real estate market showed a strong resurgence with sales increasing over October of '14 by a staggering 31%. September sales were 39% improved over September of last year.

Other signs of healthy and a movement toward stabilization are:

- 167 units were sold in October '15 vs. an average of 118 units sold in October for the 3 previous years.
- Pending sales (those under contract, but not yet closed) rose over the previous month.
- 56% of the market moved within 60 days vs. 54% for September '14 and only 45% in October of '14.
- The October Housing Report shows 1522 transactions this year vs. 1292 as of October 2014.



Our monthly housing sales reports are timely, accurate and local. You can find reports for other months on our REALTOR® Association website <http://www.hprar.org>. The High Point Regional market includes Archdale, High Point, Jamestown, Kernersville, Thomasville, and Trinity.